### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549



Rule 12g3-2(b): 82:)

FORM 6 - K

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Report of Foreign Private Issuer Pursuant to Rule 13a – 16 or 15d United Securities Exchange Act of 1934

For the Month of July, 2002

PE 7-1-02

### CERAMIC INTERNATIONAL, INC.

(Translation of Registrant's Name Into English)

### INTERNACIONAL DE CERAMICA, S.A. DE C.V.

(Exact Name of the registrant as specified in its charter)

(If "Yes" is marked, indicate below the file number assigned to the registrant in connection with

Calle 41 ( Avenida C	Carlos Pacheco ) No. 7200, del Sector 26, Chihuahua, Mexico	C.P. 31060, Chihuahua,
	Telephone: 011 52 29 11 11 (Address of Principal Executives Offices	PROCESSE
	(Tradicis of Trinopal Executives of Indeed	PROCESSEI JUL 2 2 2002
(Indicate by Check mark v Form 20–F or Form 40–F	whether the registrant files or will file annu)	ual reports under cover of <b>THOMSON FINANCIAL</b>
	Form 20- F <u>X</u> Form 40-F	
•	whether the registrant by furnishing the info shing the information to the Commission p lange Act of 1934)	
	Yes NoX	_

May

### **ITEMS INCLUDED**

- 1. On July 17, 2002 Internacional de Ceramica, S.A. de C.V. ("The Company") is sending copy of the Second Quarter 2002 Financial Information. This information was sent to the Bolsa Mexicana de Valores on July 16, 2002. A copy of this information is attached to this report as Exhibit A.
- 2. On July 17, 2002, Internacional de Ceramica, S.A. de C.V. ("The Company") is sending copy of the Second Quarter 2002 Quarterly Report. This information was sent to the Bolsa Mexicana de Valores on July 16, 2002. A copy of this information is attached to this report as Exhibit B.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INTERNACIONAL DE CERAMICA, S.A. DE C.V.

Jesus A. Olivas

Chief Financial Officer

Date: July 17, 2002.

### **EXHIBIT A**

Copy of the Second Quarter 2002 Financial Information.

STOCK EXCHANGE CODE: CERAMIC

INTERNACIONAL DE CERAMICA, S.A. DE C.V.

Quarter: 2 Year: 2002

### CONSOLIDATED FINANCIAL STATEMENT

AT JUNE 30 OF 2002 AND 2001 (Thousands of Pesos)

				Fina	al Printing	
REF		QUARTER OF PRE	SENT	QUARTER OF		
S	CONCEPTS The Concept of the Concept	Amount	%	Amount	%	
1	TOTAL ASSETS	2,827,255	100	2,853,747	100	
2	CURRENT ASSETS	1,100,990	39	1,138,341	40	
3	CASH AND SHORT-TERM INVESTMENTS	53,597	2	99,580	3	
4	ACCOUNTS AND DOCUMENTS RECEIVABLE (NET)	318,503	11	307,010	11	
5	OTHER ACCOUNTS AND DOCUMENTS RECEIVABLE	33,794	1	21,121	1	
6	INVENTORIES	644,661	23	688,460	24	
7	OTHER CURRENT ASSETS	50,435	2	22,170	1	
8	LONG-TERM	9,041	0	8,737	0	
9	ACCOUNTS AND DOCUMENTS RECEIVABLE (NET)	0 }	0	0	0	
10	INVESTMENT IN SHARES OF SUBSIDIARIES				1	
4.4	AND NON-CONSOLIDATED	9,041	0	8,737	0	
11	OTHER INVESTMENTS	0	0	0	0	
12	PROPERTY, PLANT AND EQUIPMENT	1,631,464	58	1,651,369	58	
13	PROPERTY  MACHINEDY AND INDUSTRIAL	819,755	29	812,632	28	
14 15	MACHINERY AND INDUSTRIAL OTHER EQUIPMENT	1,727,171	61	1,695,509	59	
16	ACCUMULATED DEPRECIATION	226,240 1,216,975	8 43	216,858 1,092,773	8 38	
17	CONSTRUCTION IN PROGRESS	75,273	43 3	19,143	1	
18	DEFERRED ASSETS (NET)	0	0	0	Ö	
19	OTHER ASSETS	85,760	3	55,300	2	
20	TOTAL LIABILITIES	1,793,919	100	1,872,762		
21	CURRENT LIABILITIES	1,298,165	72	420,489	22	
22	SUPPLIERS	143,085	8	145,665	8	
23	BANK LOANS	42,286	2	72,692	4	
24	STOCK MARKET LOANS	937,508	52	37,667	2	
25	TAXES TO BE PAID	3,482	0	3,163	o	
26	OTHER CURRENT LIABILITIES	171,804	10	161,302	9	
27	LONG-TERM LIABILITIES	175,799	10	1,132,326	60	
28	BANK LOANS	173,652	10	249,550	13	
29	STOCK MARKET LOANS	0	0	881,352	47	
30	OTHER LOANS	2,147	0	1,424	0	
31	DEFERRED LOANS	319,955	18	319,947	17	
32	OTHER LIABILITIES	0	0	0	0	
33	CONSOLIDATED STOCK HOLDERS' EQUITY	1,033,336		100 980,985		
34	MINORITY INTEREST	193,335	19	211,517	22	
35	MAJORITY INTEREST	840,001	81	769,468	78	
36	CONTRIBUTED	1,797,733	174	1,797,733	183	
37	PAID-IN CAPITAL STOCK (NOMINAL)	57,928	6	57,928	6	
38	RESTATEMENT OF PAID-IN CAPITAL STOCK	601,639	58	601,639	61	
39	PREMIUM ON SALES OF SHARES	1,138,166	110	1,138,166	116	
40	CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0	0	0	
41	CAPITAL INCREASE (DECREASE)	(957,732)	(93)	(1,028,265)	(105)	
42	RETAINED EARNINGS AND CAPITAL RESERVE	372,279	36	187,825	19	
43	REPURCHASE FUND OF SHARES	25,296	2	25,295	3	
44	EXCESS (SHORTFALL) IN RESTATEMENT OF HOLDERS' EQUITY	(1,348,216)	(130)	(1,373,593)	(140)	
}	TOURS LAGITY	(1,340,216)	(130)	(1,373,393)	(140)	
45	NET INCOME FOR THE YEAR	(7,091)	(1)	132,208	13	
				l		

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2

YEAR2002

### CONSOLIDATED FINANCIAL STATEMENT BREAKDOWN OF MAIN CONCEPTS (Thousands of Pesos)

(Tilousarius oi Fesos)				al Printing	
REF	CONCEPTS	QUARTER OF PR FINANCIAL YE		QUARTER OF FINANCIAL YE	AR
S	The state of the s	Amount	%	Amount	%
3	CASH AND SHORT-TERM INVESTMENTS	53,597	100	99,580	100
46 47	CASH SHORT-TERM INVESTMENTS	0	0	0	0
41	SHORT-TERM INVESTMENTS	53,597	100	99,580	100
18	DEFERRED ASSETS (NET)	0	100	0	
48	AMORTIZED OR REDEEMED EXPENSES	0	0	0	0
49	GOODWILL	0	0	0	0
50 51	DEFERRED TAXES	0	0	0	0
51	OTHERS	0	0	0	0
21	CURRENT LIABILITIES	1,298,165	100	420,489	
52	FOREING CURRENCY LIABILITIES	1,138,444	88	246,084	59
53	MEXICAN PESOS LIABILITIES	159,721	12	174,405	41
24	STOCK MARKET LOANS	. 027 500	100	27.667	100
54	COMMERCIAL PAPER	937,508 0	0	37,667 0	0
55	CURRENT MATURITIES OF MEDIUM TERM	0	0	Ö	ő
56	CURRENT MATURITIES OF BONDS	937,508	100	37,667	100
20	OTHER CURRENT LIABILITIES			400	
<b>26</b> 57	OTHER CURRENT LIABILITIES OTHER CURRENT LIABILITIES WITH COST	171,804	,	100 161,302	
58	OTHER CURRENT LIABILITIES WITH COST	0 171,804	0 100	0 161,302	100
00	TO THE ROST REAL PROPERTY ENGINEER WITHOUT GOOT	171,004	100	101,302	100
27	LONG-TERM LIABILITIES	175,799	100	1,132,326	
59	FOREING CURRENCY LIABILITIES	173,652	99	1,130,902	100
60	MEXICAN PESOS LIABILITIES	2,147	1	1,424	0
29	STOCK MARKET LOANS	0	100	881,352	100
61	BONDS	0	0	881,352	100
62	MEDIUM TERM NOTES	0	0	0	0
				:	İ
30	OTHER LOANS	2,147	100	1,424	
63	OTHER LOANS WITH COST	2,141	0	0	0
64	OTHER LOANS WITHOUT COST	2,147	100	1,424	100
31	DEFERRED LOANS	240.055	100	240.047	
65	NEGATIVE GOODWILL	<b>319,955</b>	0	319,947 0	0
66	DEFERRED TAXES	319,955	100	319,947	100
67	OTHERS	0	0	0	0
32	OTHER LIABILITIES		400		
68	RESERVES	<b>0</b>	<b>100</b>	<b>0</b>	0
69	OTHERS LIABILITIES	0	0	0	ő
44	EXCESS (SHORTFALL) IN RESTATEMENT OF STOCK HOLDERS' EQUITY	(1,348,216)		(1,373,593)	10
70	ACCUMULATED INCOME DUE TO MONETARY	0	0	0	0
71	INCOME FROM NON-MONETARY POSITION	(1,348,216)	(100)	(1,373,593)	(100)

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V. QUARTER:2

YEAR2002

# CONSOLIDATED FINANCIAL STATEMENT OTHER CONCEPTS

(Thousands of Pesos)

REF:		QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF FINANCIAL
s	CONCEPTS	Amount	Amount
72	WORKING CAPITAL	(197,175)	717,852
73	PENSIONS FUND AND SENIORITY	Ò	0
74	EXECUTIVES (*)	11	11
75	EMPLOYERS (*)	1,172	1,029
76	WORKERS (*)	2,032	2,149
77	CIRCULATION SHARES (*)	115,856,150	115,856,150
78	REPURCHASED SHARES (*)	0	0

<sup>(\*)</sup> THESE CONCEPTS SHOULD BE EXPRESSED IN UNITS.

STOCK EXCHANGE CODE:CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2

YEAR2002

# CONSOLIDATED EARNING STATEMENT FROM JANUARY THE 1st TO JUNE 30 OF 2002 AND 2001 (Thousands of Pesos)

REF	CONCEPTS	QUARTER OF PRE FINANCIAL YEA	1 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	QUARTER OF PREVIOUS FINANCIAL YEAR		
R		Amount	%	Amount	%	
1	NET SALES	1,408,774	100	1,400,661	100	
2	COST OF SALES	873,409	62	881,836	63	
3	GROSS INCOME	535,365	38	518,825	37	
4	OPERATING	391,822	28	364,681	26	
<b>5</b> 6	OPERATING TOTAL FINANCING	143,543	10	154,144	11	
7	INCOME AFTER FINANCING COST	100,592 <b>42,951</b>	3	(28,759) <b>182,903</b>	(2) <b>13</b>	
8	OTHER FINANCIAL OPERATIONS	3,494	0	2,719	0	
9	INCOME BEFORE TAXES AND WORKERS' PROFIT	5,434	Ϋ́Ι	2,119	0	
10	SHARING RESERVE FOR TAXES AND WORKERS' PROFIT	39,457	3	180,184	13	
11	SHARING NET INCOME AFTER TAXES AND WORKERS'	40,133	3	33,466	2	
12	SHARING SHARE IN NET INCOME OF SUBSIDIARIES AND	(676)	0	146,718	10	
13	NON-CONSOLIDATED ASSOCIATES CONSOLIDATED NET INCOME OF	472	0	1,370	0	
		(204)	0 }	148,088	11	
14 <b>15</b>	INCOME OF DISCONTINUOUS OPERATIONS CONSOLIDATED NET INCOME BEFORE	, o'	0	0	0	
	EXTRAORDINARY ITEMS	(204)	0	148,088	11	
16 17	EXTRAORDINARY ITEMS NET EXPENSES NET EFFECT AT THE BEGINNING OF THE YEAR BY	0	0	0	0	
	CHANGES IN ACCOUNTING PRINCIPLES	0	0	0	0	
18	NET CONSOLIDATED INCOME	(204)	0	148,088	11	
19	NET INCOME OF MINORITY INTEREST	6,887	(4)	15,880	1	
20	NET INCOME OF MAJORITY INTEREST	(7,091)	(1)	132,208	9	

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

### CONSOLIDATED EARNING STATEMENT BREAKDOWN OF MAIN CONCEPTS (Thousands of Pesos)

Final Printing

REF		QUARTER OF FINANCIAL YE	Communicate Caree or bulb. The	QUARTER OF PREVIOUS FINANCIAL		
R	CONCEPTS	Amount	%	Amount	%	
1	NET SALES	1,408,774	100	1,400.661	100	
21	DOMESTIC	772,891	55	820,330	59	
22	FOREIGN	635,883	45	580,331	41	
23	TRANSLATED INTO DOLLARS (***)	65,365	5	57,585	4	
6	TOTAL FINANCING COST	100,592	100	(28,759)	100	
24	INTEREST PAID	59,600	59	68,612	239	
25	EXCHANGE LOSSES	124,549	124	23,563	82	
26	INTEREST EARNED	2,921	3	2,698	9	
27	EXCHANGE PROFITS	57,372	57	86,192	300	
28	GAIN DUE TO MONETARY POSITION	(23,264)	(23)	(32,044)	(111)	
8	OTHER FINANCIAL OPERATIONS	3,494	100	2.719	100	
29	OTHER NET EXPENSES (INCOME) NET	3,494	100	2,719	100	
30	(PROFIT) LOSS ON SALE OF OWN SHARES	0	0	0 (	0	
31	(PROFIT) LOSS ON SALE OF SHORT-TERM	0	0	0	0	
10	RESERVE FOR TAXES AND WORKERS' PROFIT SHARING	40,133		100 33,466		
32	INCOME TAX	13,852	35	6,745	20	
33	DEFERED INCOME TAX	22,742	57	23,724	71	
34	WORKERS' PROFIT SHARING	3,539	9	2,997	9	
35	DEFERED WORKERS' PROFIT SHARING	0	0	0	0	

(\*\*\*) THOUSANDS OF DOLLARS

STOCK EXCHANGE CODE:CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2

YEAR2002

### CONSOLIDATED EARNING STATEMENT

OTHER CONCEPTS (Thousands of Pesos)

REF CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR Amount	QUARTER OF PREVIOUS FINANCIAL YEAR Amount
36 37 38 NET INCOME OF THE YEAR 38 NET SALES (**) OPERATION INCOME (**) 40 NET INCOME OF MAYORITY INTEREST(**) NET CONSOLIDATED INCOME (**)	1,492,705 0 2,875,611 316,052 45,154 58,692	1,486,681 0 2,779,264 298,766 241,156 259,287

<sup>(\*\*)</sup> THE RESTATED INFORMATION ON THE LAST TWELVE MONTHS SHOULD BE USED

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2

YEAR:2002

# CONSOLIDATED FINANCIAL STATEMENT FROM JANUARY THE 1st TO JUNE 30 OF 2002 AND 2001

(Thousands of Pesos)

REF		QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR
С	CONCEPTS	Amount	Amount
1	CONSOLIDATED NET	(204)	148,088
2	+(-) ITEMS ADDED TO INCOME WHICH DO REQUIRE USING CASH	(53,946)	(21,870)
3	CASH FLOW FROM NET INCOME OF THE YEAR	(54,150)	126,218
4	CASH FLOW FROM CHANGE IN WORKING CAPITAL	(104,279)	(42,525)
5	CASH GENERATED (USED) IN OPERATING ACTIVITIES	(158,429)	83,693
6	CASH FLOW FROM EXTERNAL FINANCING	(69,722)	(87,644)
7	CASH FLOW FROM INTERNAL FINANCING	0 [	0
8	CASH FLOW GENERATED (USED) BY FINANCING	(69,722)	(87,644)
9	CASH FLOW GENERATED (USED) IN INVESTMENT ACTIVITIES		(0.4.00.4)
10	NET INCREASE (DECREASE) IN CASH AND	67,232	(31,284)
10	INVESTMENTS	(160,919)	(35,235)
11	CASH AND SHORT-TERM INVESTMENTS AT THE	(100,919)	(33,233)
	BEGINNING OF PERIOD	214.516	134.815
12	CASH AND SHORT-TERM INVESTMENTS AT THE END	=,	
	OF PERIOD	53,597	99,580

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

# CONSOLIDATED FINANCIAL STATEMENT BREAKDOWN OF MAIN CONCEPTS

(Thousands of Pesos)

REF	CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR
С		Amount	Amount
2	+ (-) ITEMS ADDED TO INCOME WHICH DO NOT REQUIRE USING CASH	(53,946)	(21,870)
13 14	DEPRECIATION AND AMORTIZATION FOR THE + (-) NET INCREASE (DECREASE) IN PENSIONS FUND	69,676	68,834
15 16	AND SENIORITY PREMIUMS + (-) NET LOSS (PROFIT) IN MONEY + (-) NET LOSS (PROFIT) IN ASSETS AND LIABILITIES	0	0
17	ACTUALIZATION + (-) OTHER ITEMS	0 (123,622)	0 (90,704)
4 18 19 20	CASH FLOW FROM CHANGE IN WORKING CAPITAL + (-) DECREASE (INCREASE) IN ACCOUNT + (-) DECREASE (INCREASE) IN INVENTORIES + (-) DECREASE (INCREASE) IN OTHER ACCOUNT RECEIVABLE	(104,279) (12,176) (18,858) (77,408)	(42,525) (36,877) 68,333 (23,218)
21 22	+ (-) INCREASE (DECREASE) IN SUPPLIER + (-) INCREASE (DECREASE) IN OTHER	`3,069 <sup>°</sup> 1,094	(39,351) (11,412)
6 23 24 25	CASH FLOW FROM EXTERNAL FINANCING + SHORT-TERM BANK AND STOCK MARKET + LONG-TERM BANK AND STOCK MARKET + DIVIDEND RECEIVED	(69,722) (5,459) (64,263) 0	<b>(87,644)</b> (19,595) (68,049) 0
26 27 28 29	+ OTHER FINANCING (-) BANK FINANCING AMORTIZATION (-) STOCK MARKET AMORTIZATION (-) OTHER FINANCING AMORTIZATION	0 0 0 0	0 0 0 0 0 0
7 30 31 32 33	CASH FLOW FROM INTERNAL FINANCING + (-) INCREASE (DECREASE) IN CAPITAL (-) DIVIDENS PAID + PREMIUM ON SALE OF SHARES + CONTRIBUTION FOR FUTURE CAPITAL	<b>0</b> 0 0 0 0	<b>o</b> 0 0 0 0
9 34 35 36 37 38 39	CASH FLOW GENERATED (UTILIZED) IN INVESTMENT ACTIVITIES  + (-) DECREASE (INCREASE) IN STOCK INVESTMENTS OF A PERMANENT NATURE  (-) ACQUISITION OF PROPERTY, PLANT AND  (-) INCREASE IN CONSTRUCTIONS IN  + SALE OF OTHER PERMANENT  + SALE OF TANGIBLE FIXED ASSETS  + (-) OTHER ITEMS	67,232 0 67,232 0 0 0	(31,284) 0 (31,284) 0 0 0

STOCK EXCHANGE CODE:CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER:2

2002

### RATIOS CONSOLIDATED

REF.	CONCEPTS	QUARTER OF PRESE FINANCIAL YEAR	NT QUARTER OF PR FINANCIAL YEAR	Constitution of the
1 2 3 4 5	YIELD  NET INCOME TO NET SALES  NET INCOME TO STOCK HOLDERS' EQUITY (**)  NET INCOME TO TOTAL ASSETS (**)  CASH DIVIDENDS TO PREVIOUS YEAR NET INCOME INCOME DUE TO MONETARY POSITION TO NET INCOME	(0.01) % 5.38 % 2.08 % 0.00 (11,403.92) %	10.57 31.34 9.09 % 0.00 21.64	% % %
6 7 8 9 10	ACTIVITY NET SALES TO NET ASSETS (**) NET SALES TO FIXED ASSETS (**) INVENTORIES ROTATION (**) ACCOUNTS RECEIVABLE IN DAYS OF SALES PAID INTEREST TO TOTAL LIABILITIES WITH COST (**)	1.02 times 1.76 times 2.78 times 35 days 10.83 %		nes nes
11 12 13 14 15 16	LEVERAGE TOTAL LIABILITIES TO TOTAL ASSETS TOTAL LIABILITIES TO STOCK HOLDERS' EQUITY FOREIGN CURRENCY LIABILITIES TO TOTAL LIABILITIES LONG-TERM LIABILITIES TO FIXED ASSETS OPERATING INCOME TO INTEREST PAID NET SALES TO TOTAL LIABILITIES (**)	63.45 % 1.74 times 73.14 % 10.78 % 2.41 times 1.60 times	65.62 1.91 tin 73.53 68.57 2.25 tin 1.48 tin	% % nes
17 18 19 20	LIQUIDITY CURRENT ASSETS TO CURRENT LIABILITIES CURRENT ASSETS LESS INVENTORY TO CURRENT LIABILITIES CURRENTS ASSETS TO TOTAL LIABILITIES AVAILABLE ASSETS TO CURRENT LIABILITIES	0.85 times 0.35 times 0.61 times 4.13 %	2.71 tin 1.07 tin 0.61 tin 23.68	nes
21 22 23	CASH FLOW CASH FLOW FROM NET INCOME TO NET SALES CASH FLOW FROM CHANGES IN WORKING CAPITAL TO NET SALES CASH GENERATED (USED) IN OPERATING TO	(3.84) (7.40) %	% 9.01 (3.04)	%
24 25	INTEREST PAID EXTERNAL FINANCING TO CASH GENERATED (USED) IN FINANCING INTERNAL FINANCING TO CASH GENERATED IN FINANCING	(2.66) <b>ti</b> mes 100.00 % 0.00 %	1.22 tin 100.00 0.00	nes % %
26	ACQUISITION OF PROPERTY, PLANT AND TO CASH GENERATED (USED) IN INVESTMENT ACTIVITIES	100.00 %	100.00	/0

<sup>(\*\*)</sup> IN THESE RATIOS FOR THE DATA TAKE INTO CONSIDERATION THE LAST TWELVE

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

# DATA PER SHARE CONSOLIDATED FINANCIAL STATEMENT

REF	EF, CONCEPTS		QUARTER OF PRESENT FINANCIAL YEAR			QUARTER OF PREVIOUS FINANCIAL YEAR			
D				Amount		31.46	A	mount	
1 BASIC PROFIT PER ORDINARY SHARE (**) 2 BASIC PROFIT PER PREFERENT SHARE (**) 3 DILUTED PROFIT PER ORDINARY SHARE (**) 4 CONTINUOUS OPERATING PROFIT PER COMUN SHARE(**) 5 EFFECT OF DISCONTINUOUS OPERATING CONTINUOUS OPERATING PROFIT PER SHARE (**) 6 EFFECT OF EXTRAORDINARY PROFIT AND LOSS ON CONTINUOUS OPERATING PROFIT PER SHARE (**) 7 EFFECT BY CHANGES IN ACCOUNTING POLICIES CONTINUOUS OPERATING PROFIT PER SHARE (**)	\$ \$ \$	\$	0.39 0.00 0.00 2.73 0.00 0.00		\$ \$ \$ \$ \$	\$	2.08 0.00 0.00 2.58 0.00 0.00		
8 9 10 11 12 13	CARRYING VALUE PER SHARE CASH DIVIDEND ACUMULATED PER SHARE DIVIDEND IN SHARES PER SHARE MARKET PRICE TO CARRYING VALUE MARKET PRICE TO BASIC PROFIT PER ORDINARY SHARE (**) MARKET PRICE TO BASIC PROFIT PER PREFERENT SHARE (**)	\$	\$	2.25 41.90	shares times times	\$	\$	2.85 9.10	shares times times

<sup>(\*\*)</sup> TO CALCULATE THE DATA PER SHARE USE THE NET INCOME FOR THE LAST TWELVE MONTHS.

STOCK EXCHANGE CODECERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

### **FINANCIAL STATEMENT NOTES (1)**

CONSOLIDATED Final Printing

\$24: EUROBONO EMITIDO EN 1997.
EUROBOND ISSUED ON 1997.
\$29: EUROBONO EMITIDO EN 1997.
EUROBOND ISSUED ON 1997.
\$61: EUROBONO EMITIDO EN 1997.
EUROBOND ISSUED ON 1997.
\$54: EUROBONO EMITIDO EN 1997.

EUROBOND ISSUED ON 1997.

S23: EN ESTE RENGLON SE INCLUYEN LOS PASIVOS CON COSTO DE LA COMPAÑIA, AUN CUANDO ESTOS NO SON CREDITOS BANCARIOS.

S23: IN THIS ACCOUNT OF THE ACTUAL YEAR ARE INCLUDED THE CURRENT LIABILITIES WIWITH COST OF THE COMPANY, EVEN WHEN THESE ARE NOT BANK LOANS.

STOCK EXCHANGE CODERAMIC
INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2 YEAR: 2002

### **DIRECTOR REPORT (1)**

### ANNEX 1

CONSOLIDATED Final Printing

Sustained growth in International Sales was offset somewhat by surprising softness in the Mexican Sales in the second quarter of this year and in particular the month of June, which was a very strong month for Interceramic in 2001. At US \$68.4 million, consolidated sales for the quarter were down slightly less than one percent from sales of US \$69.1 million recorded in the second quarter of 2001. Although ceramic tile consumption in Mexico is quite strong, increasing over last year, our sales were adversely impacted by two primary factors-periodic outages of lower-end "strategic" products in our stores and a resulting slow down in store traffic during the quarter. With our inventories at the lowest level since 1998, which where greatly reduced by better production management and the brisk sales of the first quarter of the year, as well as with the bulk of our production aimed at higher margin products, we were not fully able to consistently meet customer requirements for these strategic products, an important factor in attracting customers to stores in Mexico. As a result, we posted a decrease in Mexican sales of 10.44 percent, down to US \$35.3 million in the second quarter of 2002 from the US \$39.5 million recorded in the same quarter of 2001. For the first half of the year however, Mexican sales of US \$79.6 million are down only 2.21 percent from sales of US \$81.4 million in the same six-months in 2001. In order to be better positioned to meet demand for strategic products without materially altering our basic focus on the high end market, we have entered into agreements with a number of third party manufacturers to purchase strategic products under private label programs. These products will be flowing into our distribution chain in July and should provide the needed products as we move into the third quarter.

In the International markets for the quarter, Interceramic continued steady progress in wresting market share and generally improving sales prices. International Sales of US \$33.1 million for the second quarter of 2002 represents record International Sales for Interceramic for a quarter, and increased by 11.71 percent over sales of US \$29.6 million in the second quarter of 2001. Demand continues to be very strong in the United States in particular, and sales growth was noticeably restrained by difficulties in furnishing products-particularly strategic products-in the quantities and at the times the burgeoning markets desired them. Notwithstanding these limitations we sold 8.35 percent more product in the International markets during the second quarter of 2002 than we did in the same quarter of 2001 and, as in Mexico, we have put in place private label programs with manufacturers of strategic products in order to better meet the demand. A primary focus in the International markets for the remainder of the year is to hone our skills at anticipating market movements in the United States. In May, we opened a new "Ceramic Tile International" regional distribution center in Anaheim, California-the heart of the ceramic tile market for the West Coast-to further expand our CTI distribution strategy and provide first-rate support in sales, service and logistics for the whole region. Sales through our company-owned CTI network continue to make great strides for us, up 22.12 percent for the second quarter of 2002 compared to the second quarter of 2001 and 23.12 percent greater for the first six months of the year.

The dip in consolidated sales marred our operating results for the quarter, and at US \$6.4 million, was down 16.82 percent from the US \$7.6 million recorded in the same quarter last year.

Our EBITDA was off as well, down a lesser 9.66 percent to US \$10.0 million compared to US \$11.1 million in the second quarter of 2001, however at US \$21.9 million, EBITDA for the first six months of 2002 is only 1.11 percent

STOCK EXCHANGE CODERAMIC
INTERNACIONAL DE CERAMICA, S.A. DE C.V.
PAGE 2

QUARTER: 2 YEAR: 2002

### **DIRECTOR REPORT (1)**

### ANNEX 1

CONSOLIDATED Final Printing

lower than EBITDA of US \$22.2 million in the same period of 2001. The improved cash generation of the past several quarters and our progressive debt reduction left our key financial ratios at quarter end in good shape, with a debt service coverage ratio of 3.8 and a debt to EBITDA ratio of 2.5 as compared to ratios at the end of the second quarter last year of 3.1 for debt service and 2.9 for debt to EBITDA.

We believe that the market fundamentals remain strong, and fully expect the slight setback in the second quarter of Mexico to be temporary, given our strong network of unique franchise concept stores throughout the country and the forecast for ceramic tile demand in North America for the remainder of the year being very positive. Most of the drop in sales for the quarter, we believe, could have been avoided with better forward planning, visibility of product information as related to inventories and logistics, problems that we believe can be greatly ameliorated when our new Oracle supply chain management system becomes fully operational later in the year. Ramping up the private label programs from outside manufacturers will benefit the Company in the remaining quarters of the year, giving us the ability to satisfy consumer demand for strategic products without greatly changing our own production and losing the ability to continue to push the higher margin products. Management in the United States is well directed at opportunities for making further inroads into the chaotic marketplace and we believe that the United States will continue to post encouraging results.

During the second quarter of 2002, we entered into a credit agreement for a syndicated loan in the amount of US \$100.0 million to replace the Company's outstanding US \$90.0 million eurobond issue which matures in August of this year. Formed by The Bank of Nova Scotia and BankBoston, N.A., as lead arrangers, the lending group includes Comerica Bank, BBVA Bancomer, Bancomext, S.N.C. and Sanpaolo IMI S.p.A. as well. The facility will fund late in July of 2002 and will not only provide the Company with an additional US \$10.0 million for general corporate purposes, but also result in significant savings in interest expense due to the more competitive rates on the new financing.

While we had hoped better for the quarter, all indications are that the rest of the year will be strong for the Company. We look forward to consolidating our gains and taking advantage of the market opportunities available to us. As always, the people at Interceramic thank our investors, suppliers and customers for their continued support.

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INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

### **FINANCIAL STATEMENT NOTES (1)**

### ANNEX 2

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Pursuant to Bulletin B-15 which became effective January 1, 1998, financial statements previously reported have been restated to take into account a common actualization factor determined by weighting the Company's respective sales in Pesos and Dollars, each as effected by inflation and devaluation in the applicable currencies. This factor for the 12 month period from JULY '01 to JUNE '02 was 7.85% compared to the inflation for the same period of 4.94%.

Accounting policies and practices

The consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in Mexico ("Mexican GAAP").

Recognition of the effects of inflation

The Company recognizes the effects of inflation on financial information as required by Mexican Accounting Principles Bulletin B-10, "Accounting Recognition of the Effects of Inflation on Financial Information". Consequently, the amounts shown in the accompanying financial statements and in their notes are expressed in thousands of constant pesos as of JUNE 2002.

Certain concepts and procedures required by the application of Bulletin B-10 are explained below:

- I. The Company follows the specific-cost method to restate its inventories, as described below.
- II. Imported machinery was restated based on the rate of inflation in the country of origin and the prevailing exchange rate at the balance sheet date. Machinery and equipment of domestic origin were restated based on the NCPI.
- III. Capital stock, paid in capital, the reserve for repurchase of stock reserve, retained earnings, cumulative effect of deferred taxes, effect of translation of foreign subsidiaries, and net income were restated using a common restatement factor, which was determined based on the weighted average selling rates for each currency.
- IV. Net monetary effect

The gain or loss on net monetary position represents the effects of inflation, as measured by the NCPI, on the Company's monetary assets and liabilities. In inflationary periods, losses are incurred by holding monetary assets, whereas gains are realized by holding monetary liabilities. The net monetary effect is included in the statement of income as part of the "comprehensive financing income (cost)".

- V. Cash equivalents are shown at cost plus accrued interest through the balance sheet date. The stated value approximates fair value.
- All highly liquid investments with a maturity of three months or less at the time of purchase are considered cash equivalents and are carried at fair value.
- VI. Inventories are recorded initially at acquisition or production cost and

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### **FINANCIAL STATEMENT NOTES (1)**

### ANNEX 2

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then restated to reflect replacement cost, not in excess of market value. Cost of sales represents the estimated replacement cost at the time sales were made, expressed at end of year in constant pesos.

VII. Investments in companies in which the Company owns between 10% and 50% and over which the Company exercises significant influence are accounted for using the equity method. Investments in companies in which the Company owns less than 10% or over which the Company does not exercise significant control are recorded using the cost method.

VIII. Through the year ended December 31, 1996, the Company restated property, plant and equipment using the specific cost method based on appraisals made by independent experts. The fifth set of amendments to Bulletin B-10, the effective date of which is January 1, 1997 no longer permits restatements based on appraisals; the company decided to actualize its fixed assets and depreciation, by the alternate specific indexing method, due that most part of its fixed assets are from a foreign country.

Depreciation is computed on the restated values, using a straight-line method considering the estimated useful lives of assets as determined periodically by management based on technical studies.

- IX. For the per share ratios, we are using the weighted average number of shares outstanding during each respective period according to the bulletin B-14 under Mexican GAAP.
- X. SHARES PROPORTION BY:
- 2 SHARES SERIES B FOR EACH UNIT UB. ONE SHARE SERIES L AND ONE SHARE SERIES D FOR EACH UNIT ULD.
- 5 LIMITED VOTING UNITS REPRESENTS ONE ADS.

ACCORDING TO HE FIXED POSITION OF THE TOTAL NUMBER OF SHARES, AND THE FISED CAPITAL STOCK, THIS AMOUNT CAN BE INDISTINTLY OF ANY SERIES B, L OR D.

### XI. GENERAL.-

On October 19th 1999 a merge agreement was approved by the Shareholders in which Ceramica Industrial Maquinada, S.A. de C.V. merged into Internacional de Ceramica, S.A. de C.V., which was a 100% subsidiary of Internacional de Ceramica, S.A. de C.V.

On April, 9th, 2002 a merge agreement was approved by the Shareholders in which Procesadora de Materiales Cerro Grande, S.A. de C.V. and Interacabados de Noroeste, S.A. de C.V. merged into Internacional de Ceramica, S.A. de C.V.. The merged companies were a 100% subsidiary of Internacional de Ceramica, S.A. de C.V. de C.V.

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2 YEAR: 2002

### **RELATIONS OF SHARES INVESTMENTS**

### ANNEX 3

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COMPANY NA	ME (1)		NUMBER OF	WNERSHI	TOTAL AI	medical Calculation, Mathematical Control
		MAIN ACTIVITIES	SHARES	(2)	CQUISITIOI	PRESENT VALUE (3)
SUBSIDIARIES						1
1 ADHESIVOS Y INTERCERAMI		PRODUCTOS PARA INSTALAR LOSETA	3	51.00	168	24,264
2 INTERCERAM		PRODUCCION Y VENTA DE LOSETA	4,000	100.00	2,423	287,770
3 INTERCERAMI	C TRADING,	SERVICIOS	10,000	100.00	3	1,581
CO. 4 RECUBRIMIEN INTERCERAMI C.V.		ADMINISTRATIVOS PRODUCCION Y VENTA DE LOSETA	20,114,738	50.01	1	168,281
5 DISTRIBUCION		COMERCIALIZACION DE LOSETA	50,000	100.00	1	(21,421)
6 INTERACABAD		COMERCIALIZACION DE	50,000	100.00	1	(4,300)
OCCIDENTE 7 MATERIALES E	EN PROCESO	LOSETA SERVICIOS ADMINISTRATIVOS	1,249,999	100.00	1	211
8 INTERCERAMI	C DE	SERVICIOS	50,000	100.00	1	(114)
OCCIDENTE 9 OPERADORA INTERCERAMI	C	ADMINISTRATIVOS SERVICIOS ADMINISTRATIVOS	50,000	100.00	1	(87)
TOTAL INVESTMENT IN	I SUBSIDIARIES				2,600	456,185
ASSOCIATEDS						
1 CASINO DE CH	IIHUAHUA		2	1.00	175	1
2 NORTEXPORT			1	1.00	260	0
3 MAYO Y ASOC			5,000	30.00	1	5
4 CAMPESTRE S FRANCISCO	SAN	,	4	0.40	49	20
5 PROMOTORA			4,031,903	5.70	1	5,324
HOSPITALES N 6 PROM. DE INF			65,870	5.50	1	659
DE MEXICO 7 ELECTRONIC I	PUBLISHING		3,700	17.56	1,000	2,910
8 TEATRO MUSI			41,250	0.00	1	41
CHIHUAHUA 9 FIDEICOMISO			1	0.00	0	81
SACRAMENTO			0	0.00	0	0
TOTAL INVESTMENT IN	ASSOCIATEDS				1,488	9,041
OTHER PERMANENT	NVESTMENTS			<u></u>		0
TOTAL						465,226

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QUARTER: 2

YEAR: 2002

### **RELATIONS OF SHARES INVESTMENTS**

ANNEX 3

PAGE 2
CONSOLIDATED
Final Printing

COMPANY NAME (1)		NUMBER OF	WNERSHI	TOTAL A (Thousands	Final Printing MOUNT of Pesos)
	MAIN ACTIVITIES	SHARES	(2)	(CQUISITIO) COST	PRESENT VALUE (3)
NOTES					
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STOCK EXCHANGE CODICERAMIC
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QUARTER: 2 YEAR: 2002

# PROPERTY, PLANT AND EQUIPMENT (Thousands of Pesos)

### ANNEX 4

CONSOLIDATED Final Printing

CONCEPT	ACQUISITION COST	ACCUMULATED DEPRECIATION	CARRYING VALUE	REVALUATION	DEPRECIATION ON REVALUATION	CARRYING VALUE (-) REVALUATION (-) DEPRECIATION
DEPRECIATION ASSETS				-		
PROPERTY	294,980	107,708	187,272	393,796	104,274	476,794
MACHINERY	825,971	362,953	463,018	901,200	480,507	883,711
TRANSPORT EQUIPMENT	28,559	17,677	10,882	25,450	23,462	12,870
OFFICE EQUIPMENT	107,031	73,751	33,280	28,608	18,223	43,665
COMPUTER EQUIPMENT	21,648	15,085	6,563	14,944	13,335	8,172
OTHER	0	0	0	0	0	0
DEPRECIABLES TOTAL	1,278,189	577,174	701,015	1,363,998	639,801	1,425,212
NOT DEPRECIATION ASSETS						
GROUNDS	20,010	0	20,010	110,969	0	130,979
CONSTRUCTIONS IN PROCESS	75,273	0	75,273	0	0	75,273
OTHER	0	0	0	0	0	0
NOT DEPRECIABLE TOTAL	95,283	0	95,283	110,969	0	206,252
TOTAL	1,373,472	577,174	796,298	1,474,967	639,801	1,631,464

STOCK EXCHANGE CODICERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V. QUARTER: 2

YEAR: 2002

PROPERTY, PLANT AND EQUIPMENT (Thousands of Pesos)

ANNEX 4

CONSOLIDATED **Final Printing** 

NOTES

MEXICAN STOCK EXCHANGE ANNEX 05 CREDITS BREAK DOWN

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

(THOUSANDS OF PESOS)

Final Printing CONSOLIDATED Until 5 Years Amortization of Credits in Foreign Currency With Foreing Entities (Thousands Of \$) Until 4 Years 44,955 189 247 45,391 Until 3 Years Time Interval 128,157 124,875 323 2,959 Until 2 Years 0 142 1,479 19,980 21,601 Until 1 Year 216 215 20,685 937,508 937,508 Current Year Amortization of Credits in Foreign Currency With National Entities (Thousands Of Until 5 Years Until 4 Years Until 3 Years Time Interval Until 2 Years Until 1 Year Current Year More Than 1 Year Denominated In Until 1 Year Rate of Interest 10.25 5.47 4.46 7.74 5.00 15/04/2003 Amortization 28/11/2002 04/03/2005 01/08/2003 24/04/2007 01/06/2004 01/08/2002 Date CAPITAL LEASE - PRENDARIO BANAMEX - L. REVOLVENTE OTHER FINANCIAL ENTITIES OTAL STOCK EXCHANGE PRIVATE PLACEMENTS SACMI - DOCUMENTO DEUTSCHE MORGAN GRENFELL Type / Institution COMERICA BANK -REFACCIONARI IFC - HIPOTECARIO Credit WITH WARRANTY WITH WARRANTY TOTAL BANKS ORACLE BANKS

YEAR: 7 QUARTER:

2002

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

MEXICAN STOCK EXCHANGE ANNEX 05 CREDITS BREAK DOWN

2002

YEAR:

7

QUARTER:

(THOUSANDS OF PESOS)

Final Printing CONSOLIDATED Until 5 Years Amortization of Credits in Foreign Currency With Foreing Entities (Thousands Of \$) Until 4 Years Until 3 Years Until 2 Years 0 0 Until 1 Year 56,149 5,945 3,376 3,092 2,785 2,105 6,087 2,339 1,870 1,793 58,691 102,501 56,149 Current Year Amortization of Credits in Foreign Currency With National Entities (Thousands Of Until 5 Years Until 4 Years Until 3 Years Until 2 Years Until 1 Year Current Year 2,147 2,147 More Than 1 Year Denominated In 4,457 782 733 670 623 423 387 256 115,655 115,655 31,242 40,584 Until 1 Year Rate of Interest Amortization Date

> STERLING PLUMBING GROUP INC. CARLSON SYSTEM

NUOVAFIMA

ESMACER

ESMALTES Y COLORANTES COVER

SYSTEM SPAL

IPADEX

KOHLER CO.

ESMALGLASS

FERRO MEXICANA

PROVEEDORES

SUPPLIERS

Institution

Type /

Credit

ARTES GRAFICAS PANORAMA

QUIMICA ATSA SA DE CV

GCC CEMENTOS SA DE C V

PROVEEDORA DE SEG. INDUSTRIA

MICROPESE

CEMEX DE MEXICO SA DE CV

SACOS Y ENVASES INDUSTRIALES

CAJAS Y CORRUGADOS

RODAMIENTOS Y REPRESENT INDU

BEMIS DE MEXICO

OTROS

OTAL SUPPLIERS

OTHER CURRENT LIABILITIES AND OTHER CREDITS

OTROS

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

MEXICAN STOCK EXCHANGE ANNEX 05 CREDITS BREAK DOWN

2002

QUARTER: 2 YEAR:

(THOUSANDS OF PESOS)

Credit Amortization Rate of Denomin Pass  Type / Date Interest Until 1 Year Institution  OTHER CURRENT LIABILITIES  AND OTHER CREDITS  * TODOS LOS CREDITOS BANCARIOS INTELLITATION INTERESTANCE INTERES	_														
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÷   H. H. H.		Pesos	SOS			a) Time Interval	nterval					Time Interval	terval		
H. H.	Interest	Until 1 Year	More Than 1 Year	Current Year	Until 1 Year	Until 2 Years	Until 3 Years	Until 4 Years	Until 5 Years	Current Year	Until 1 Year	Until 2 Years	Until 3 Years	Until 4 Years	Until 5 Years
		156,239	2,147	0	0	0	0	0	0	1,116,843	21,601	128,157	45,391	99	48
*TODOS LOS CREDIT	_														
Tames and Cate tax	ros ba	NCARIOS		ESTAN DENOMINADOS	_	EN DOLARES	ES.							, -	
UN DOLAR AMERICAND.	IO UTI	LIZADO	A LA FE	CHA DE	LA INE	INFORMACION	ES	DE 9.99	PESOS	POR					
*ALL CREDITS ARE		DENOMINATED IN DOLLARS.	IN DOLL	ARS.											
*THE EXCHANGE RATE BETWEEN THE MEXICAN PESO TIME THE INFORMATION WAS PRESENTED: \$1 USD	FE BET	WEEN TH	E MEXIC. ENTED:	AN PESC \$1 USE	AND 7 = \$9	HE AMER 99 MXF	AMERICAN D	DOLLAR 7	AT THE					<u>-</u>	
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QUARTER: 2

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# TRADE BALANCE AND MONETARY POSITION IN FOREIGN EXCHANGE (Thousands of Pesos)

### ANNEX 6

CONSOLIDATED Final Printing

	DOLA	RS (1)	OTHER CUI	RRENCIES	TOTAL
TRADE BALANCE	THOUSANDS OF DOLARS	THOUSANDS OF PESOS	THOUSANDS OF DOLARS	THOUSANDS OF PESOS	THOUSANDS OF
1. INCOME					
EXPORTS	17,217	167,636	0	0	167,636
OTHER	0	0	0	0	0
TOTAL	17,217	167,636			167,636
2. EXPENDITURE					
IMPORT (RAW MATERIALS)	10,850	98,602	0	0	98,602
INVESTMENTS	0	0	0	0	0
OTHER	7,956	76,508	0	0	76,508
TOTAL	18,806	175,110			175,110
NET BALANCE	(1,589)	(7,474)			(7,474)
FOREING MONETARY POSITION					
TOTAL ASSETS LIABILITIES POSITION SHORT TERM LIABILITIES POSITION	<b>155,951 145,626</b> 126,353	1,405,121 1,312,096 1,138,444	0	0	1,405,121 1,312,096 1,138,444
LONG TERM LIABILITIES POSITION	19,273	173,652	0	0	173,652
NET BALANCE	10,325	93,025			93,025

STOCK EXCHANGE CODE: CERAMIC
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## TRADE BALANCE AND MONETARY POSITION IN FOREIGN EXCHANGE (Thousands of Pesos)

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ANNEX 6

CONSOLIDATED
Final Printing

### **NOTES**

EL TIPO DE CAMBIO A LA FECHA DE LA INFORMACION ES DE 9.99 PESOS POR UN DOLAR AMERICANO.

CON RESPECTO A LOS INGRESOS POR EXPORTACIONES REPORTADOS EN ESTE ANEXO, SON DIFERENTES A LOS REPORTADOS EN EL ESTADO DE RESULTADOS, YA QUE LAS CIFRAS PRESENTADAS EN EL ESTADO DE RESULTADOS INCLUYEN LAS VENTAS HECHAS POR NUESTRA SUBSIDIARIA EN ESTADOS UNIDOS DEL MATERIAL PRODUCIDO POR ELLOS, ASI COMO PRODUCTOS QUE COMERCIALIZA.

CURRENT RATE BETWEN THE MEXICAN PESO AND THE US DOLLAR AT THE TIME THIS INFORMATION WAS PRESENTED: \$1 USD = 9.99 MXP.

THE INCOME SHOWN IN THIS ANNEX INCLUDES ONLY THE PRODUCTS MANUFACTURED IN MEXICO. IT DOES NOT INCLUDE THE INCOME FROM THE PRODUCTS MANUFACTURED IN GARLAND PLANT, AS THE EARNING STATEMENT DOES.

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V. QUARTER: 2 YEAR: 2002

### INTEGRATION AND INCOME **CALCULATION BY MONETARY POSITION (1)** (Thousands of Pesos)

### ANNEX 7

CONSOLIDATED Final Printing

MONTH	MONETARY	MONETARY LIABILITIES	(ASSET) LIABILITIES MONETARY POSITION	MONTHLY	MONTHLY (PROFIT) AND LOSS
JANUARY	1,155,409	2,077,660	922,251	0.59	5,417
FEBRUARY	1,210,247	2,115,478	905,231	0.00	19
MARCH	1,040,355	2,520,229	1,479,874	0.54	7,984
APRIL	1,347,174	2,476,530	1,129,356	0.56	6,344
MAY	1,270,163	2,412,276	1,142,113	0.27	3,106
JUNE	1,378,055	1,508,463	130,408	0.30	394
ACTUALIZATION:	0	0	0	0.00	0
CAPITALIZATION:	0	o	0	0.00	o
FOREIGN CORP.:	0	0	0	0.00	o
OTHER	0	0	o	0.00	0
TOTAL					23,264

### **NOTES**

SE INCLUYEN TANTO ACTIVOS MONETARIOS COMO PASIVOS MONETARIOS DE NUESTRA SUBSIDIARIA DE LOS ESTADOS UNIDOS PARA REFLEJAR EL EFECTO MONETARIO CONSOLIDADO DE ACUERDO AL BOLETIN B-15.

WE ARE INCLUDING THE MONETARY ASSETS AND THE LIABILITIES FROM OUR SUBSIDIARY LOCATED AT GARLAND, TX. TO REFLECT THE EFECT FOR THE CONSOLIDATED MONETARY POSITION ACCORDING TO THE BULLETIN B-15.

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2 YEAR: 2002

### BONDS AND MEDIUM TERM NOTES LISTING IN STOCK MARKET (1)

### **ANNEX 8**

CONSOLIDATED Final Printing

### FINANCIAL LIMITED BASED IN ISSUED DEED AND/OR TITLE

SOBRE EL EURO BONO EMITIDO EN AGOSTO DE 1997 POR UN MONTO DE 90 MILLONES DE DOLARES, SE TIENEN CIERTAS LIMITACIONES, SIENDO LAS PRINCIPALES:

SERVICIO DE DEUDA CONSOLIDADO IGUAL O MAYOR A 1.3 VECES AL FINAL DEL AÑO.

LIMITA A LA INCURRENCIA DE NUEVA DEUDA.

LIMITA LA EMISION O VENTA DE ACCIONES DE SUBSIDIARIAS.

LIMITA A GRAVAR LOS ACTIVOS.

LIMITA A LA VENTA DE ACTIVOS.

PAGO OPORTUNO DE IMPUESTOS.

MANTENER UNA POLIZA DE SEGURO CONTRA TODO RIESGO.

UTILIZACION DE PRINCIPIOS DE CONTABILIDAD GENERALMENTE ACEPTADOS, ASI COMO DE USGAAP.

ACCORDING TO THE EUROBOND ISSUED ON AUGUST, 1997 FOR AN AMOUNT OF 90 MILLION DOLLARS, THE COMPANY HAS TO OBSERVE SOME CONVENANTS AND AGREEMENTS. THE MOST IMPORTANT ARE:

MAINTANANCE OF THE CONSOLIDATED DEBT SERVICES COVERAGE RATIO AT THE END OF THE YEAR NOT LESS THAN 1.3.

LIMITATION ON INCURRANCE OF INDEBTNESS.

LIMITATION ON THE ISSUANCE AND SALE OF CAPITAL STOCK OF SUBSSIDIARIES.

LIMITATION ON ASSET DISPOSITION.

PAYMENT OF TAXES.

MAINTENANCE OF INSURANCE.

MAINTENANCE OF BOOKS IN ACCORDANCE WITH MEXICAN GAAP AND US GAAP.

### **ACTUAL SITUATION OF FINANCIAL LIMITED**

ACTUALMENTE, SE CUMPLEN DICHAS LIMITACIONES:

A SEPTIEMBRE DE 2001, SE OBTUVO UN SERVICIO DE DEUDA DE 3.69 VECES.

CON RESPECTO A LA LIMITACION DE INCURRIR EN NUEVA DEUDA, ESTA SOLO SE HA HECHO PARA REESTRUCTURAR LA YA EXISTENTE.

INTERCERAMIC HAS OBSERVED THOSE COVENANTS AND AGREEMENTS AS TO DATE:

AS OF SEPTEMBER OF 2001, THE CONSOLIDATED DEBT SERVICE COVERAGE RATIO WAS 3.69 TIMES.

THE INCURRANCE OF DEBT HAS BEEN ONLY TO RESTRUCTURE THE ACTUAL DEBT.

### BONDS AND/OR MEDIUM TERM NOTES CERTIFICATE

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2

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BONDS AND MEDIUM TERM NOTES LISTING IN STOCK MARKET (1)

**ANNEX 8** 

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Final Printing

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

### PLANTS, COMMERCE CENTERS OR DISTRIBUTION CENTERS

### ANNEX 9

CONSOLIDATED
Final Printing

PLANT. OR CENTER	ECONOMIC	PLANT CAPACITY (1)	UTILIZATION
INTERNACIONAL DE CERAMICA	PRODUCCION Y VENTA DE LOSETA	11,300,000	100
PLANTA AZULEJOS INTERCERAMIC	CERAMICA ESMALTADA PRODUCCION Y VENTA DE LOSETA	3,600,000	100
RECUBRIMIENTOS INTERCERAMIC	CERAMICA ESMALTADA PRODUCCION Y VENTA DE LOSETA CERAMICA ESMALTADA	6,000,000	100
ADHESIVOS Y BOQUILLAS	FABRICACION DE PRODUCTOS PARA	67,200	100
INTERCERAMIC INC	INSTALACION DE LOSE FABRICACION DE PRODUCTOS PARA	3,100,000	100
ADHESIVOS Y BOQUILLAS SUR	INSTALACION DE LOSE FABRICACION DE PRODUCTOS PARA INSTALACION DE LOSE	140,000	40

### NOTES

LAS CAPACIDADES INSTALADAS SON ANUALES.

LA CAPACIDAD INSTALADA PARA LAS EMPRESAS ADHESIVOS Y BOQUILLAS Y ADHESIVOS Y BOQUILLAS SUR ESTA EXPRESADA EN TONELADAS PRODUCIDAS.

LA CAPACIDAD INSTALADA PARA EL RESTO DE LAS PLANTAS, ESTA EXPRESADA EN METROS CUADRADOS.

THE INSTALLED CAPCITY IS EXPRESSED IN SQ. METERS PER YEAR.

THE INSTALLED CAPACITY FOR ADHESIVOS Y BOQUILLAS AND ADHESIVOS Y BOQUILLAS SUR

ARE EXPRESED IN TONS.

FOR THE REST OF THE SUBSIDIARIES, IT IS EXPRESSED IN SQ. METERS.

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

### MAIN RAW MATERIALS

### ANNEX 10

CONSOLIDATED Final Printing

DOMESTIC	MAIN SUPPLIERS	FOREIGN	MAIN SUPPLIERS	DOM. SUBST.	COST PRODUCTION (%)
_	PROCESADORA DE				6.45
FRITAS	MATERIALES CER ESMALTES Y COLORANTES COVER	FRITAS	COLOROBIA	s	6.85
COLORES	ESMACER CERDEC ESMALTES Y COLORANTES COVER FERROMEXICANA	COLORES	ESMALGLASS ESMACER	SS	9.90
CORINDONES	ESMACER IMPORT. PROF. DE ADQUI. EXTRA				0.44
OXIDOS	PROINT DE MATEO Y CIA. IMPORT, PROF, DE ADQUI, EXTRA	OXIDOS	MINERA AUTLAN	S	0.27
MATS CERAMICOS	MINERA AUTLAN DERIVADOS METALORGANICOS	MATS CERAMICOS	ALCOA INTERAMERICANA	S	4.61
l .	MOLINOS DEL NORTE		KENTUCKY AND TENNESSEE	s	
	MAT. PRIM. MINERALES DE AHUAZ MINERA NYCO MAT. PRIM. DE LAMPAZOS		FELDESPAR CORP.	S	
EMPAQUE	CAJAS Y CORRUGADOS	EMPAQUES	CARLSON SYSTEMS DIAGRAPH STONE CONTAINER PACKAGING	S S S S	6.66
TRIPOLIFOSFATO DE SODIO	CATALIZADORA INDUSTRIAL		ENTERPRISE}	<u> </u>	0.31
	QUIMICA ANTEX	PRODUCTOS QUIMICOS	MARDUPOL	S	2.37 0.02

NOTES

YEAR: 2002

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

SELLS DISTRIBUTION BY PRODUCT

**ANNEX 11** 

DOMESTIC SELLS

CONSOLIDATED Final Printing

							FINAL PRINTING
MAIN PRODUCTS	TOTAL PRODUCTION	DUCTION	NET SELLS	ELLS	MARKET	A	MAIN
	VOLUME	AMOUNT	VOLUME	AMOUNT	STAKE (%)	TRADEMARKS	COSTUMERS
LOSETA CERAMICA ESM OTROS	10,384	929,464	6,914	618,867 154,024	18.00	18.00 INTERCERAMIC	DISTRIBUCION INTERC GRUPO COMERCIAL IN INTERACABADOS DE C MAT ARQ Y DECORATI PROMOTORA MARCO, CERAMICA DEL BAJIO INTERAMBIENTES CER PROCERVER, S.A. DE MARMOLES Y CANTER CESAR AUGUSTO DER
TOTAL		929,464		772,891			

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

7 QUARTER:

YEAR: 2002

# SELLS DISTRIBUTION BY PRODUCT

**ANNEX 11** 

CONSOLIDATED PAGE 2

FOREIGN SELLS

Final Printing

TOTAL 635,883	MAIN PRODUCTS  LOSETA CERAMICA ESM	TOTAL PRODUCTION  VOLUME  AMOUNT	YOLUM	MOUNT 618,368 17,515	DESTINATION EUA CANADA	TRADEMARKS   INTERCERAMIC   INTERCENTILE   DAA. OLEAN / DAL-TILE   DA	COSTUMERS  INTERCERAMIC INC. DAL-TILE CORPORATIC
	TOTAL			635,883			

# NOTES

EL PORCENTAJE DE PARTICIPACION ES SUPERIOR AL 18% SEGUN ESTIMADOS DE LA COMPAÑIA PARA EL MERCADO NACIONAL.

CON RESPECTO A LA PRODUCCION DE OTROS PRODUCTOS DISTINTOS A LOSETA CERAMICA, NO SE PRESENTA, YA QUE SON PRODUCTOS COMERCIALIZADOS SOLAMENTE, NO PRODUCIDOS POR LA COMPAÑIA.

ACCORDING TO ESTIMATES MADE BY THE COMPANY FOR DOMESTIC MARKET, THE MARKET SHARE IS HIGHER THAN 18% THE PRODUCTION OF THE OTHER NON-TILE PRODUCTS ARE NOT SHOWED BECAUSE THOSE PRODUCTS ARE JUST FOR COMERCIALIZATION AND NON-PRODUCED BY THE COMPANY. STOCK EXCHANGE COL CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE

### ANNEX 12

CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT (NFEA) (Thousands of Pesos)

QUARTER: 2 YEAR: 2002

	NFEA	BALANCE FOR PREVIOUS PERIOD F	OR WHICH IS DETERMINED	
Number of share	( Units )	31st OF: 2001 ne Date of the NFEA: S FISCALLY AUDITED?		47,305 56,150 CALLY
		DIVIDENDS COLLECTED IN THE PERI	OD The state of th	
QUARTER	SERIES	NUMBER OF SHARES OUTSTANDING	DATE OF SETLEMENT	AMOUNT
0	0	0.00		0.00
NFE FR	FISCAL EARN	DETERMINATION OF THE NFEA OF FROM JUNUARY 1 TO 31 NINGS ED INCOME O WORKER'S PROFE ED WORKEF ED RFE CTABLES		
NFEA BALA	NCE TO 21 OF	BALANCE OF THE NEEA AT TO Present year Inform	SECRETARY CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR C	
		at the Date of the NFEA:	115,856,150	

STOCK EXCHANGE COL CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2 YEAR: 2001

## ANNEX 12 CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT (NFEA)

(Thousands of Pesos)

MODIFICATION BY COMPLENT	ARY
NFEA BALANCE TO DECEMBER 31st OF: 0000	
Number of shares Outstanding at the Date of the NFEA :	0
(Units)	0

STOCK EXCHANGE CO CERAMIC

RAZON SOCIAL: INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

### **ANNEX 12 - A** CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT REINVERTED (NFEAR) (Thousands of Pesos)

	NFEAR	BALANCE FOR PREVIOUS PER	IOD FOR WH	ICH ISDETERMINED	and the state of t
NFEAR BALANCE T	O DECEMBER 3	1st OF: <b>2001</b>		Ε	1,627,302
Number of Shares C	Outstanding at the	Date of the NFEAR:			115,856,150
	(Units)			ARE FIGURES	FISCALLY CONSOLIDATED?
		anda perlaga glarari benesi 555 espararis (55	T. A.T. O.M.F.	Terral supplement in a strong part	
QUARTER	SERIES	ENDS PAIDOUT IN THE PERIOD NUMBER OF SHARES		TE OF SETTELMENT	AMOUNT
0	0	OUTSTANDING 0.00			0.00
		ETERMINATION OF THE NEEAR	OF THE PRE	SENTYFAR	
NFER FRO	M THE PERIOD	<u>LACROHAMION OF THE HIS DAK</u>		OF ENERO	OF
	FISCAL EARNI	NGS: WORKER'S PROFIT SHA			0
		D INCOME TAX:			0
= . =					0
- (+) EARNINGS (I	DETERMINATE	REING OF PROFIT: ED RFE OF THE FISCAL YEAR			0
	* FACTOR TO	(DEFERED ISR): DETERMINE THE NFEAR:			.0
	NFER FROM				0
distribution of the second		BALANCE OF THE NFEAR AT T	THE END OF		THE STATE OF THE S
					1,627,302
NFEAR B	ALANCE TO :	31 OF JUNIO	OF	2002	115,856,150
	shares Outstandi ( Units )	ng at the Date of the NFEAR			
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	MODIFICATION BY CO	MPLEMENTA	RY	
NFEA	AR BALANCE TO	DECEMBER 31st OF: 0000			0
Number o	of shares Outstand ( Units )	ling at the Date of the NFEAR			0

## MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V. QUARTER: 2

YEAR2002

CONSOLIDATED **Final Printing** 

### INTEGRATION OF THE PAID SOCIAL CAPITAL STOCK

### **CHARACTERISTICS OF THE SHARES**

SERIES	NOMINAL VALID VALUE CUPON	NUMBER OF SHARES				ITAL STOCK s of Pesos)	
india.		PORTION	PORTION	MEXICAN	SUSCRIPTION	FIXED	VARIABLE
В	0	14,000,000	101,856,150		65,740,430	7,000	50,928
D	0				25,057,860		
L	0				25,057,860		
TOTAL		14,000,000	101,856,150	0	115,856,150	7,000	50,928

TOTAL NUMBER OF SHARES REPRESENTING THE PAID-IN CAPITAL STOCK ON THE DATE OF SENDING THE 115,856,150 SHARES PROPORTION BY:

CPO'S:

UNITS : ADRS's :

2 ACCIONES B POR CADA TITULO VINCULADO UB, Y UNA AC

0

GDRS's: ADS's:

0 5 TITULOS ULD POR CADA ADS.

GDS's:

### **REPURCHASED OWN SHARES**

	NUMBER OF	MARKET VALUE OF THE SHARE		
SERIES	SHARES	AT REPURCHASE	AT QUARTER	

# MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: CERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2

YEAR2002

CONSOLIDATED Final Printing

### DECLARATION FROM THE COMPANY OFFICIALS RESPONSABLE FOR THE

I HEREBY SWEAR THAT THE FINANCIAL INFORMATION HERE IN SUPPLIED TO THIS STOCK EXCHANGE, CORRESPONDING TO THE PERIOD FROM 1 OF JANUARY TO 30 OF JUNE OF 2002 AND 2001 IS THAT OBTAINED FROM OUR AUTHORIZED ACCOUNTING REGISTERS AND IS RESULT OF THE APPLICATION OF THE ACCOUNTING PRINCIPLES AND NORMS ACCEPTED AND STATED BY THE MEXICAN INSTITUTE OF PUBLIC ACCOUNTANTS AND IN THE PROVISIONS OF THE MEXICAN NATIONAL BANK AND STOCK COMMISSION (COMISION NACIONAL BANCARIA Y DE VALORES).

THE ACCOUNTING PRINCIPLES USED BY THIS COMPANY AND THE PROCESSING OF DATA FOR THE PERIOD TO WHICH THE SAID INFORMATION REFERS WERE APPLIED USING THE SAME BASES AS FOR THE SIMILAR OF THE PREVIOUS YEAR.

LIC. JESUS OLIVAS CORRAL DIRECTOR DE FINANZAS LIC. LUIS FERNANDO CANO B. RELACIÓN CON INVERSIONISTAS

CHIHUAHUA, CHIH, AT JULY 16 OF 2002

# BOLSA MEXICANA DE VALORES, S.A. DE C.V. SIFIC / ICS

CLAVE DE COTIZACION:

CERAMIC

FECHA: 16/07/200: 17:54

**AUTOMATICO:** 

Х

#### DATOS GENERALES DE LA EMISORA

**RAZON SOCIAL:** 

INTERNACIONAL DE CERAMICA, S.A. DE C.V.

DO MICILIO:

AV. CARLOS PACHECO #7200

COLONIA:

SECTOR 26

C. POSTAL:

31060

CIUDAD Y ESTADO:

CHIHUAHUA, CHIH

**TELEFONO:** 

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FAX:

(01-614) 429-1166

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investor@interceramic.com

DIRECCION DE INTERNETwww.interceramic.com

#### DATOS FISCALES DE LA EMISORA

RFC EMPRESA:

ICE8208029F7

DOMICILIO

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COLONIA:

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C. POSTAL:

31060

**CIUDAD Y ESTADO:** 

CHIHUAHUA, CHIH

#### **RESPONSABLE DE PAGO**

NOMBRE:

LIC JESUS OLIVAS CORRAL

DOMICILIO:

AV. CARLOS PACHECO #7200

COLONIA:

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**TELEFONO:** 

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#### **DATOS DE LOS FUNCIONARIOS**

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PRESIDENTE DEL CONSEJO DE ADMINISTRACION

PUESTO:

PRESIDENTE DEL CONSEJO DE ADMINISTRACION

NOMBRE: DOMICILIO: SR. OSCAR ALMEIDA CHABRE AV. CARLOS PACHECO #7200

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PUESTO BMV:

DIRECTOR GENERAL

PUESTO:

**DIRECTOR GENERAL** 

NOMBRE: DOMICILIO:

LIC. VICTOR ALMEIDA GARCIA

COLONIA:

AV. CARLOS PACHECO #7200

C. POSTAL:

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CIUDAD Y ESTADO:

CHIHUAHUA CHIH

1

# BOLSA MEXICANA DE VALORES, S.A. DE C.V. SIFIC / ICS

CLAVE DE COTIZACION: CERAMIC FECHA: 16/07/200; 17:54

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FAX: E-MAIL:

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**PUESTO BMV:** 

DIRECTOR DE FINANZAS
DIRECTOR DE FINANZAS

PUESTO: NOMBRE: DOMICILIO:

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CIUDAD Y ESTADO: TELEFONO: CHIHUAHUA CHIH (01-614) 429-1111 (01-614) 429-1166

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PUESTO BMV:

RESPONSABLE DE ENVIO DE INFORMACION FINANCIERA TRIMESTRAL

PUESTO: NOMBRE:

DIRECTOR DE FINANZAS LIC. JESUS OLIVAS CORRAL AV. CARLOS PACHECO #7200

DOMICILIO: COLONIA:

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PUESTO BMV:

SEGUNDO RESPONSABLE DE ENVIO DE INFORMACION FINANCIERA TRIMESTRAL

PUESTO:

RELACION CON INVERSIONISTAS LIC. LUIS FERNANDO CANO BARRAZA

NOMBRE: DOMICILIO:

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PUESTO BMV:

RESPONSABLE DEL AREA JURIDICA

PUESTO:

DIRECTOR DE FINANZAS

NOMBRE:

LIC. JESUS OLIVAS CORRAL AV. CARLOS PACHECO #7200

DOMICILIO: COLONIA:

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CIUDAD Y ESTADO: TELEFONO: CHIHUAHUA CHIH (01-614) 429-1111 (01-614) 429-1166

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PUESTO BMV:

SECRETARIO DEL CONSEJO DE ADMINISTRACION

PUESTO:

SECRETARIO DEL CONSEJO DE ADMINISTRACION

NOMBRE:

LIC. NORMA ALMEIDA DE CHAMPION

## BOLSA MEXICANA DE VALORES, S.A. DE C.V. SIFIC / ICS

**CLAVE DE COTIZACION:** CERAMIC FECHA: 16/07/200; 17:54

DOMICILIO:

AV. CARLOS PACHECO #7200

COLONIA:

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C. POSTAL:

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FAX: E-MAIL:

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**PUESTO BMV:** 

RESPONSABLE DE INFORMACION A INVERSIONISTAS

PUESTO: NOMBRE: DIRECTOR DE FINANZAS LIC. JESUS OLIVAS CORRAL

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AV. CARLOS PACHECO #7200

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PUESTO BMV:

ACREDITADO PARA ENVIO DE INFORMACION VIA EMISNET

PUESTO:

DIRECTOR DE FINANZAS

NOMBRE:

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DOMICILIO:

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PUESTO BMV:

ACREDITADO PARA ENVIO DE EVENTOS RELEVANTES VIA EMISNET

**PUESTO:** NOMBRE: DIRECTOR DE FINANZAS LIC. JESUS OLIVAS CORRAL

DOMICILIO: COLONIA:

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C. POSTAL:

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CIUDAD Y ESTADO:

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investor@interceramic.com

# MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER:

YEAR:

FINANCIAL STATEMENT NOTES (1)

CONSOLIDATED Final Printing

## MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODECERAMIC INTERNACIONAL DE CERAMICA, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

#### **FINANCIAL STATEMENT NOTES (1)**

CONSOLIDATED Final Printing

s24: EUROBONO EMITIDO EN 1997.
EUROBOND ISSUED ON 1997.
s29: EUROBONO EMITIDO EN 1997.
EUROBOND ISSUED ON 1997.
s61: EUROBONO EMITIDO EN 1997.

EUROBOND ISSUED ON 1997. s54: EUROBONO EMITIDO EN 1997.

EUROBOND ISSUED ON 1997.

S23: EN ESTE RENGLON SE INCLUYEN LOS PASIVOS CON COSTO DE LA COMPAÑIA, AUN CUANDO ESTOS NO SON CREDITOS BANCARIOS.

S23: IN THIS ACCOUNT OF THE ACTUAL YEAR ARE INCLUDED THE CURRENT LIABILITIES WIWITH COST OF THE COMPANY, EVEN WHEN THESE ARE NOT BANK LOANS.

## EXHIBIT b

Copy of the Second Quarter 2002 Quarterly Report.



Sustained growth in International Sales was offset somewhat by surprising softness in the Mexican Sales in the second quarter of this year and in particular the month of June, which was a very strong month for Interceramic in 2001. At US \$68.4 million, consolidated sales for the quarter were down slightly less than one percent from sales of US \$69.1 million recorded in the second quarter of 2001. Although ceramic tile consumption in Mexico is quite strong, increasing over last year, our sales were adversely impacted by two primary factors-periodic outages of lower-end "strategic" products in our stores and a resulting slow down in store traffic during the quarter. With our inventories at the lowest levels since 1998, which were greatly reduced by better production management and the brisk sales of the first quarter of the year, as well as with the bulk of our production aimed at higher margin products, we were not fully able to consistently meet customer requirements for these strategic products, an important factor in attracting customers to stores in Mexico. As a result, we posted a decrease in Mexican sales of 10.44 percent, down to US \$35.3 million in the second guarter of 2002 from the US \$39.5 million recorded in the same quarter of 2001. For the first half of the year however, Mexican sales of US \$79.6 million are down only 2.21 percent from sales of US \$81.4 million in the same six-months in 2001. In order to be better positioned to meet demand for strategic products without materially altering our basic focus on the high end market, we have entered into agreements with a number of third party manufacturers to purchase strategic products under private label programs. These products will be flowing into our distribution chain in July and should provide the needed products as we move into the third quarter.

In the International markets for the quarter, Interceramic continued steady progress in wresting market share and generally improving sales prices. International Sales of US \$33.1 million for the second quarter of 2002 represents record International Sales for Interceramic for a quarter, and increased by 11.71 percent over sales of US \$29.6 million in the second quarter of 2001. Demand continues to be very strong in the United States in particular, and sales growth was noticeably restrained by difficulties in furnishing products-particularly strategic products-in the quantities and at the times the burgeoning markets desired them. Notwithstanding these limitations we sold 8.35 percent more product in the International markets during the second quarter of 2002 than we did in the same quarter of 2001 and, as in Mexico, we have put in place private label programs with manufacturers of strategic products in order to better meet the demand. A primary focus in the International markets for the remainder of the year is to hone our skills at anticipating market movements in the United States. In May, we opened a new "Ceramic Tile International" regional distribution center in Anaheim, California-the heart of the ceramic tile market for the West Coast-to further expand our CTI distribution strategy and provide first-rate support in sales, service and logistics for the whole region. Sales through our company-owned CTI network continue to make great strides for us, up 22.12 percent for the second quarter of 2002 compared to the second quarter of 2001 and 23.12 percent greater for the first six months of the year.

The dip in consolidated sales marred our operating results for the quarter, and at US \$6.4 million, was down 16.82 percent from the US \$7.6 million recorded in the same quarter last year.

Our EBITDA was off as well, down a lesser 9.66 percent to US \$10.0 million compared to US \$11.1 million in the second quarter of 2001, however at US \$21.9 million, EBITDA for the first six months of 2002 is only 1.11 percent lower than EBITDA of US \$22.2 million in the same period of 2001. The improved cash generation of the past several quarters and our progressive debt reduction left our key financial ratios at quarter end in good shape, with a debt service coverage ratio of 3.8 and a debt to EBITDA ratio of 2.5 as compared to ratios at the end of the second quarter last year of 3.1 for debt service and 2.9 for debt to EBITDA.

We believe that the market fundamentals remain strong, and fully expect the slight setback in the second quarter of Mexico to be temporary, given our strong network of unique franchise concept stores throughout the country and the forecast for ceramic tile demand in North America for the remainder of the year being very positive. Most of the drop in sales for the quarter, we believe, could have been avoided with better forward planning, visibility of product information as related to inventories and logistics, problems that we believe can be greatly ameliorated when our new Oracle supply chain management system becomes fully operational later in the year. Ramping up the private label programs from outside manufacturers will benefit the Company in the remaining quarters of the year, giving us the ability to satisfy consumer demand for strategic products without greatly changing our own production and losing the ability to continue to push the higher margin products. Management in the United States is well directed at opportunities for making further inroads into the chaotic marketplace and we believe that the United States will continue to post encouraging results.

During the second quarter of 2002, we entered into a credit agreement for a syndicated loan in the amount of US \$100.0 million to replace the Company's outstanding US \$90.0 million eurobond issue which matures in August of this year. Formed by The Bank of Nova Scotia and BankBoston, N.A., as lead arrangers, the lending group includes Comerica Bank, BBVA Bancomer, Bancomext, S.N.C. and Sanpaolo IMI S.p.A. as well. The facility will fund late in July of 2002 and will not only provide the Company with an additional US \$10.0 million for general corporate purposes, but also result in significant savings in interest expense due to the more competitive rates on the new financing.

While we had hoped better for the quarter, all indications are that the rest of the year will be strong for the Company. We look forward to consolidating our gains and taking advantage of the market opportunities available to us. As always, the people at Interceramic thank our investors, suppliers and customers for their continued support.

Oscar E. Almeida
Chairman of the Board

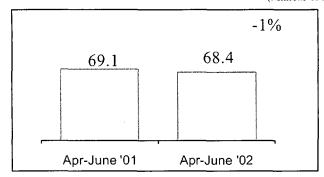
Víctor D. Almeida
Chief Executive Officer

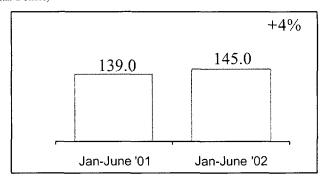
This document contains forward-looking statements within the meaning of the United States Securities Exchange Act of 1934 which reflect the Company's views about future events and financial performance. Actual events and results could differ materially from those stated herein and, accordingly, undue reliance should not be placed upon them. The forward-looking statements speak only of their dates and the Company undertakes no obligation to update or revise any of them.



## **Consolidated Sales**

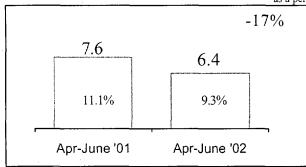
(Millions of Nominal Dollars)

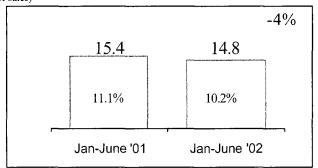




# Operating Income (Millions of Nominal Dollars and

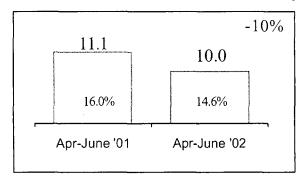
as a percentage of sales)

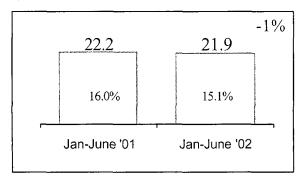




### **EBITDA**

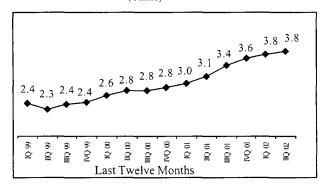
(Millions of Nominal Dollars and as a percentage of sales)





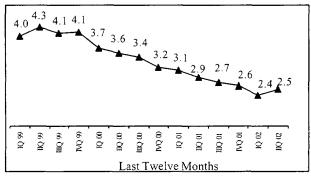
## **Debt Service**

(Times)



## **Debt to EBITDA**

(Times)





RELEVANT FINANCIAL INFORMATION (Thousands of Nominal US Dollars)	Apr-June '02	Jan-June '02	Apr-June '02 Vs. Apr-June '01	Jan-June '02 Vs. Jan-June '01
Consolidated Sales	68,399	144,979	(0.9%)	4.3%
Mexico	35,340	79,614	(10.4%)	(2.2%)
International	33,059	65,365	11.7%	13.5%
Consolidated Sq. Meters sold (Thousands)	5,903	12,427	(4.6%)	(2.5%)
Sq. Meters sold (Mexico)	3,158	6,914	(13.5%)	(12.0%)
Sq. Meters sold (International)	2,745	5,513	8.4%	12.8%
Sq. Meters produced (Thousands)	5,829	11,693	(4.2%)	(3.1%)
EBITDA	10,009	21,940	(9.7%)	(1.1%)

INCOME STATEMENT			Apr-June '02	Jan-June '02
(Thousands of Nominal US Dollars,	Apr-June '02	Jan-June '02	Vs.	Vs.
except per Unit data)			Apr-June '01	Jan-June '01
Net Sales	68,399	144,979	(0.9%)	4.3%
Cost of goods sold	(42,524)	(89,890)	(1.4%)	2.8%
Gross Income	25,875	55,089	(0.2%)	6.9%
Operating Expenses	(19,521)	(40,308)	6.8%	11.5%
Operating Income	6,354	14,781	(16.8%)	(3.8%)
Integral Cost of Financing	(10,299)	(10,212)	(443.7%)	(447.2%)
Interest Expense	(2,933)	(6,129)	(14.6%)	(9.9%)
Interest Income	134	300	11.1%	12.7%
Foreign Exchange Gain (Loss)	(8,510)	(6,791)	(278.4%)	(207.8%)
Monetary Effect	1,010	2,408	(34.4%)	(24.3%)
Other Items	(280)	(306)	21.4%	124.4%
Income Tax and Employee Profit Sharing	(1,047)	(1,782)	130.0%	84.7%
Deferred Income Tax	(1,648)	(2,311)	(0.2%)	(3.5%)
Minoritary Income	249	708	(70.2%)	(55.3%)
Net Majority Income	(7,168)	(538)	(196.0%)	(104.1%)
Weighted Average Number of Units Outstanding (Thousands)	57,928	57,928	0.0%	0.0%
EP UNIT (as traded in the BMV)	(0.12)	(0.01)	(196.0%)	(104.1%)
EP ADR (as traded in the NYSE)	(0.62)	(0.05)	(196.0%)	(104.1%)

BALANCE SHEET		June 2002
(Thousands of Nominal US Dollars)	June 2002	Vs.
	<u> </u>	June 2001
Current Assets	110,209	(5.2%)
Cash Equivalents	5,365	(47.2%)
Fixed Assets	163,310	(3.2%)
Other non-current Assets	9,490	45.1%
TOTAL ASSETS	283,009	(2.9%)
Short-term Bank Debt	98,077	770.3%
Other short-term Liabilities	31,869	0.6%
Long-term Bank Debt	17,383	(84.9%)
Deferred Taxes	32,028	(2.0%)
Other long-term Liabilities	215	47.9%
TOTAL LIABILITIES	179,571	(6.1%)
Majority Shareholders' Equity	84,084	7.0%
Minority Interest	19,353	(10.4%)
TOTAL SHAREHOLDERS' EQUITY	103,437	3.3%

**Note:** As a result of changes in Mexican GAAP pursuant to Bulletin B-15, for purposes of clarity, information is also presented in nominal US Dollars



RELEVANT FINANCIAL INFORMATION (Thousands of Pesos as of June 2002)	Apr-June '02	Jan-June '02	Apr-June '02 Vs. Apr-June '01	Jan-June '02 Vs. Jan-June '01
Consolidated Sales	672,361	1,408,774	(1.4%)	
Mexico	347,338	772,891	(10.8%)	(5.8%)
International	325,024	635,883	11.2%	9.6%
Consolidated Sq. Meters sold (Thousands)	5,903	12,427	(4.6%)	(2.5%)
Sq. Meters sold (Mexico)	3,158	6,914	(13.5%)	(12.0%)
Sq. Meters sold (International)	2,745	5,513	8.4%	12.8%
Sq. Meters produced (Thousands)	5,829	11,693	(4.2%)	(3.1%)
EBITDA	98,589	213,219	(9.7%)	(4.4%)

INCOME STATEMENT			Apr-June '02	Jan-June '02
(Thousands of Pesos as of June 2002	Apr-June '02	Jan-June '02	Vs.	Vs.
except per Unit data)			Apr-June '01	Jan-June '01
Net Sales	672,361	1,408,774	(1.4%)	0.6%
Cost of goods sold	(417,935)	(873,409)	(1.9%)	(1.0%)
Gross Income	254,426	535,365	(0.6%)	3.2%
Operating Expenses	(191,774)	(391,822)	6.1%	7.4%
Operating Income	62,652	143,543	(16.6%)	(6.9%)
Integral Cost of Financing	(101,344)	(100,593)	(440.4%)	(449.8%)
Interest Expense	(28,835)	(59,600)	(15.0%)	(13.1%)
Interest Income	1,317	2,921	10.4%	8.3%
Foreign Exchange Gain (Loss)	(83,671)	(67,178)	(276.9%)	(207.3%)
Monetary Effect	9,844	23,264	(35.3%)	(27.4%)
Other Items	(2,762)	(3,023)	20.2%	123.9%
Income Tax and Employee Profit Sharing	(10,318)	(17,391)	129.8%	78.5%
Deferred Income Tax	(16,468)	(22,742)	1.8%	(4.1%)
Minoritary Income	2,470	6,887	(70.0%)	(56.6%)
Net Majority Income	(70,710)	(7,091)	(195.9%)	(105.4%)
Weighted Average Number of Units Outstanding (Thousands)	57,928	57,928	0.0%	0.0%
EP UNIT (as traded in the BMV)	(1.22)	(0.12)	(195.9%)	(105.4%)
EP ADR (as traded in the NYSE)	(6.10)	(0.61)	(195.9%)	(105.4%)

BALANCE SHEET	<b>F</b>	June 2002
(Thousands of Pesos as of June 2002)	June 2002	Vs.
		June 2001
Current Assets	1,100,990	(3.3%)
Cash Equivalents	53,597	(46.2%)
Fixed Assets	1,631,464	(1.2%)
Other non-current Assets	94,801	48.0%
TOTAL ASSETS	2,827,255	(0.9%)
Short-term Bank Debt	979,794	787.8%
Other short-term Liabilities	318,371	2.7%
Long-term Bank Debt	173,652	(84.6%)
Deferred Taxes	319,955	0.0%
Other long-term Liabilities	2,147	50.9%
TOTAL LIABILITIES	1,793,919	(4.2%)
Majority Shareholders' Equity	840,001	9.2%
Minority Interest	193,335	(8.6%)
TOTAL SHAREHOLDERS' EQUITY	1,033,336	5.3%

Note: Pursuant to Bulletin B-15 which became effective January 1, 1998, financial statements previously reported have been restated to take into account a common actualization factor determined by weighting the Company's respective sales in Pesos and Dollars, each as effected by inflation and devaluation in the applicable currencies. This factor for the 12 month period from July '01 to June '02 was 7.85% compared to the inflation for the same period of 4.94%.